

## Across North America and the World, This Workshop Has Landscapers Raving...

"Should have gone to this workshop years ago. It made me look at the workings of my company in a whole new way." Outdoor Design Inc., New Jersey

"I have a whole new perspective on my business. All the information was very helpful. I loved it! Feel good about everything." Tenleytown Landscape LLC, New Jersey

"Successful landscape businesses in town never want to share their secrets of success, for obvious reasons, and to have a successful company open up and give away over a decade of info and knowledge was an amazing opportunity." Landscape Contractor, New York

## Bring Your Numbers. Get Real Results.

This is no ordinary workshop. You'll bring your company's real numbers. *Confidentially*, owners of top-100 landscape companies will guide you through organizing your own numbers and building real systems for your company that include:



- + A sales + expense plan built to deliver a profit
- A pricing system using your numbers that you can use the next day
  - + Efficiency **benchmarks** to rank your productivity + opportunity
- + Wage + bonus ideas that help employees to think like entrepreneurs

## Want to Register? Here's What You Need to Know...

When Is It? February 11-12th, 2013 (2 day workshop)
Where Is It? Piscataway, NJ @ Foley Inc. - 855 Centennial Avenue (Foley Main Bldg)
What do I need? A laptop computer (free Wi-Fi Internet available)
Cost: \$149 for NJLCA members. \$249 for non-members (cost includes both days and lunches)

Free up your Monday evening and join Foley CAT as they host a 'cocktail hour' right after the workshop's first day!

To register, go to: www.bit.ly/njlca-workshop





